

Message Text

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FOR BEWT/TDAD (BOWIE)

EO 11652: NA
TAGS: BEWP UR
SUBJECT: SOVIET DELEGATION FOR INTELCOM '77

REF: (A) USDOC 12912 (B) MOSCOW 9627

1. AFTER SOME DELAY, USCO HAS BEEN RECONTACTED BY MINISTRY OF COMMUNICATIONS INDUSTRY AND STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY (SCST) CONCERNING SOVIET PARTICIPATION AT INTELCOM '77. SOVIETS INFORMED COMMOFF AUGUST 23 THAT THEY WISH TO SEND GROUP OF 10 OR 11 SPECIALISTS HEADED BY A DEPUTY MINISTER OF COMMUNICATIONS INDUSTRY FOR TWO-WEEKS PERIOD TO ATTEND INTELCOM '77 AND THEN VISIT AMERICAN MANUFACTURERS OF VARIOUS TYPES OF COMMUNICATIONS EQUIPMENT. GROUP PROPOSES TO DEPART FOR U.S. 10/8. PERIOD FROM 10/10-10/14 WOULD BE SPENT AT INTELCOM EXHIBIT WHILE REMAINDER OF STAY FROM 10/15-10/22 WOULD BE UTILIZED TO VISIT PRODUCTION FACILITIES OF INDIVIDUAL FIRMS. IF NECESSARY, DELEGATION WOULD BE PREPARED TO DROP ONE OR TWO DAYS FROM STAY AT INTERNATIONAL EXPOSITION TO ALLOW TIME FOR ADDITIONAL COMPANY VISITS. PRECISE COMPOSITION OF DELEGATION WILL BE PROVIDED TO USCO IN 7-10 DAYS.

2. SOVIETS WOULD LIKE TO VISIT AT LEAST ONE PRODUCER

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OF EACH OF THE FOUR CATEGORIES OF EQUIPMENT LISTED BELOW (NAMES OF MANUFACTURERS ARE BRACKETED):

A. GROUND AND AIRBORNE EQUIPMENT FOR SPACE COMMUNICATIONS, (SCIENTIFIC ATLANTA, RCA GLOBAL COMMUNICATIONS, COLLINS RADIO GROUP, AERONUTRONIC FORD (SIC), HARRIS CORP-ELECTRONICS DIVISION).

B. AUTOMATIC TELEPHONE SWITCHING CENTERS, PLUSE CODE

MODULATION, DELTA MODULATES AND INTERFACING DEVICES (ITT, GENERAL ELECTRIC).

C. MICROWAVE TECHNIQUES (MICROWAVE ASSOCIATES).

D. "LIGHT GUIDE" EQUIPMENT AND TECHNIQUES--OPTOVOLO-KONNAYA TEKHNKA--THIS DESCRIBED AS USE OF FIBERGLASS TOR TRANSMISSION OF LIGHT SIGNALS AND IS EMPLOYED IN TELEVISION AND WIDE BAND COMMUNICATIONS. (COHERENT COMMUNICATIONS, BTL OF ATLANTA).

3. MINISTRY EMPHASIZED THAT DELEGATION WILL BE MOST INTERESTED IN HAVING OPPORTUNITY TO SPEAK WITH TECHNICIANS AT VARIOUS COMMUNICATIONS EQUIPMENT MANUFACTURERS AND SEE MOST MODERN PRODUCTION FACILITIES TO WHICH THEY CAN BE ADMITTED. SOVIET STRESSED THEY DO NOT WANT PROGRAM TO BE OVERLOADED AND THAT VISITS TO THREE OR FOUR AMERICAN PRODUCERS, IN ADDITION TO PARTICIPATION AT THE INTERNATIONAL EXPOSITION, WILL BE SATISFACTORY PROGRAM. REPRESENTATIVE OF STATE COMMITTEE STRESSED HIS PARTICULAR INTEREST IN HAVING OPPORTUNITY TO DISCUSS POSSIBILITIES OF JOINT VENTURES IN THIRD COUNTRIES WITH U.S. FIRMS.

4. SOVIETS WOULD VERY MUCH APPRECIATE ASSISTANCE OF USDOC AND/OR EXHIBIT ORGANIZERS IN MAKING HOTEL RESERVATIONS. GROUP REQUESTS SIX MODERATELY PRICED DOUBLE HOTEL ROOMS WHOSE COST WOULD NOT EXCEED DAILY RATE OF \$20 PER PERSON. DUE TO PRESUMED TIGHTNESS OF HOTEL SPACE IN ATLANTA DURING EXHIBIT

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PERIOD REQUEST THAT ATTEMPT BE MADE TO OBTAIN RESERVATIONS FOR ATLANTA PORTION OF VISIT (10/8-10/15) AS SOON AS POSSIBLE.

5. USCO BELIEVES IT WOULD BE MOST DESIRABLE IF BOWIE OR OTHER TDAD OFFICER COULD ACCOMPANY DELEGATION. PLEASE INFORM USCO SOONEST IF THERE ARE ANY MAJOR OBSTACLES TO VIST OF SOVIET GROUP AS OUTLINED ABOVE. STATE COMMITTEE REQUESTS INTELCOM ORGANIZERS TO FORWARD COMPLETE INFORMATION ON TYPE OF TOURS OF PRODUCTION FACILITIES WHICH THEY WILL BE OFFERING IN CONJUNCTION WITH EXPOSITION.

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